



SECURITI

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Washington, D.C. 20040

ANNUAL AUDITED REPORT **FORM X-17A-5** PART III

OMB APPROVAL

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FACING PAGE Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING_	July 1, 2004 AND E	NDING	June 30, 2005
	MM/DD/YY		MM/DD/YY
A. REG	SISTRANT IDENTIFICATION		
NAME OF BROKER-DEALER: Alexand	ler Investment Services, C	ο.	OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BUS	INESS: (Do not use P.O. Box No.)		FIRM I.D. NO.
Barkley Bldg., Suite 303	12700 Shelby Road		İ
	(No. and Street)		
Louisville	KY		40243-1599
(City)	(State)		(Zip Code)
NAME AND TELEPHONE NUMBER OF PE Gerald A. Wells	RSON TO CONTACT IN REGARD T	O THIS R	(502) 459-4414
			(Area Code - Telephone Number)
B. ACC	OUNTANT IDENTIFICATION		<u>'</u>
INDEPENDENT PUBLIC ACCOUNTANT w	hose opinion is contained in this Repo	rt*	
Buetow, LeMastus & Dick PI	LC		!
	(Name – if individual, state last, first, middle no	ame)	
1510 PNC Plaza 500 West Jefferson St.	Louisville	KY	40202
(Address)	(City)	(State)	(Zip Code)
CHECK ONE:			
☐ Public Accountant			N SEP 02 2005
☐ Accountant not resident in Unit	ed States or any of its possessions.		
	FOR OFFICIAL USE ONLY		,
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*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

> Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1410 (06-02)

OATH OR AFFIRMATION

I, General A. Wells	, swear (or affirm) that, to the best of
my knowledge and belief the accompanying financial	statement and supporting schedules pertaining to the firm of
Alexander Investment Services,	Co, as
of June 30	, 20_05, are true and correct. I further swear (or affirm) that
neither the company nor any partner, proprietor, prin	cipal officer or director has any proprietary interest in any account
classified solely as that of a customer, except as follow	ws:
•	
	- e · mls
	Signature
	CF
	Title
\mathcal{O} . \mathcal{O} \mathcal{O} \mathcal{O} \mathcal{O}	Title
Tunda C. Sulherland	My Commission
Notary Public	Expires April 28 2007
This report ** contains (shock all applicable haves).	
This report ** contains (check all applicable boxes): (a) Facing Page.	
(b) Statement of Financial Condition.	
(c) Statement of Income (Loss).	
(d) Statement of Changes in Financial Condition.	•
(e) Statement of Changes in Stockholders' Equity	y or Partners' or Sole Proprietors' Capital.
(f) Statement of Changes in Liabilities Subordina	ated to Claims of Creditors.
(g) Computation of Net Capital.	
(h) Computation for Determination of Reserve R	
(i) Information Relating to the Possession or Con	
	anation of the Computation of Net Capital Under Rule 15c3-3 and the
	re Requirements Under Exhibit A of Rule 15c3-3.
	audited Statements of Financial Condition with respect to methods of
consolidation. [3] (1) An Oath or Affirmation.	
(i) An Oath of Athrmation. (m) A copy of the SIPC Supplemental Report.	
	found to exist or found to have existed since the date of the previous and
- (, 1110port debottoting any material madequactes.	to alle to enter of to and to have extered since the date of the previous and

^{**}For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

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ALEXANDER INVESTMENT SERVICES, CO.

Financial Statements

Years Ended June 30, 2005 and 2004

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Independent Auditors' Report

The Board of Directors
Alexander Investment Services, Co.:

We have audited the accompanying statements of financial condition of Alexander Investment Services, Co. (the Company) as of June 30, 2005 and 2004, and the related statements of operations, changes in stockholders' equity, and cash flows for the years then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Alexander Investment Services, Co. as of June 30, 2005 and 2004, and the results of their operations and their cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedule 1 is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Bueton, Le Mastes + Dich, PLLC

July 22, 2005

Statements of Financial Condition

June 30, 2005 and 2004

<u>Assets</u>	<u>2005</u>	2004
Current assets:		
Cash and cash equivalents	\$ 66,445	\$ 14,294
Accounts receivable	16,151	10,338
Marketable securities	28,290	31,500
Accrued commission	19,589	21,956
Other current assets	11,407	<u>26,706</u>
Total current assets	141,882	104,794
Furniture and equipment, net	13,291	13,169
Security deposit	3,300	5,333
	\$ <u>158,473</u>	\$123,296
Liabilities and Stockholders' Equity		
Current liabilities:		
Accounts payable	\$ 781	\$ -
Deferred tax liability	7,954	_
Accrued expenses and other payables	20,411	30,417
Total current liabilities	29,146	30,417
Stockholders' equity:		
Capital stock, common, no par value; Authorized 100,000		
shares; issued and outstanding 60,000 shares	1,000	1,000
Additional paid-in capital	68,882	68,882
Treasury stock at cost, 10,000 shares	(78,690)	(78,690)
Retained earnings	<u>138,135</u>	101,687
Total stockholders' equity	129,327	92,879
	\$ <u>158,473</u>	\$ <u>123,296</u>

Statements of Operations

Years ended June 30, 2005 and 2004

	<u>2005</u>	2004
Revenues:		
Commissions	\$ 2,430,308	\$ 2,261,378
Retirement plan fees	84,794	93,980
Interest and dividends	2,671	741
Miscellaneous income	177	624
Securities gains	50,910	
Total revenues	2,568,860	2,356,723
Expenses:		
Bad debts	750	-
Officers' compensation	1,734,359	1,610,213
Salaries, wages and commissions	544,964	532,456
Payroll taxes	22,043	21,015
Insurance	23,531	26,090
Employee retirement plan	25,000	23,000
Advertising	569	318
Depreciation	6,533	5,971
Securities losses	_	8,750
Rent	44,277	29,337
Office supplies	42,566	41,725
Telephone	18,213	15,926
Other expenses	61,653	39,551
Total expenses	2,524,458	2,354,352
Net income before income tax provision	44,402	2,371
Income tax provision	7,954	
Net income	\$36,448	\$

Statements of Changes in Stockholders' Equity

Years ended June 30, 2005 and 2004

	C	C41-	Additional	Datainad	T	
	<u>Commo</u> <u>Shares</u>	Amount	paid-in <u>capital</u>	Retained earnings	Treasury stock	<u>Total</u>
Balances at June 30, 2003	60,000	\$ 1,000	\$ 68,882	\$ 99,316	\$ (78,690) \$	90,508
Net income				2,371		2,371
Balances at June 30, 2004	60,000	1,000	68,882	101,687	(78,690)	92,879
Net income				36,448		36,448
Balances at June 30, 2005	<u>60,000</u>	\$ <u>1,000</u>	\$ <u>68,882</u>	\$ <u>138,135</u>	\$ <u>(78,690</u>) \$	129,327

Statements of Cash Flows

Years ended June 30, 2005 and 2004

		<u>2005</u>		<u>2004</u>
Cash flows from operating activities:				
Net income	\$	36,448	\$	2,371
Adjustments to reconcile net income to net				
cash provided by operating activities:				
Depreciation		6,533		5,971
Marketable securities (gain) loss		(50,910)		8,750
Deferred income tax expense		7,954		-
(Increase) decrease in assets:				
Trade accounts receivable		(5,813)		(10,284)
Accrued commissions		2,367		(118)
Other current assets		15,299		1,691
Security deposit		2,033		(3,300)
Increase (decrease) in liabilities:				
Accounts payable		781		(542)
Accrued expenses	-	(10,006)	_	8,728
Net cash provided by operating activities	_	4,686	_	13,267
Cash flows from investing activities:				:
Additions to property and equipment		(6,655)		(9,753)
Proceeds from sale of marketable securities	-	54,120	-	
Net cash provided (used) by investing activities	-	47,465	-	(9,753)
Net increase in cash and cash equivalents		52,151		3,514
Cash and cash equivalents at beginning of year	_	14,294	_	10,780
Cash and cash equivalents at end of year	\$ _	66,445	\$ _	14,294

Notes to Financial Statements

June 30, 2005 and 2004

(1) Nature of Business

Alexander Investment Services, Co., (the Company) is a financial services firm providing investment services, retirement plan designs, financial advisory and management consulting services to individual and commercial clients. The Company is registered as a broker-dealer with the National Association of Securities Dealers (NASD).

(2) Summary of Significant Accounting Policies

(a) Basis of Accounting

The financial statements of the Company are prepared on the accrual basis of accounting whereby revenues are recognized when earned and expenditures are recognized when incurred.

(b) Cash and Cash Equivalents

For purposes of the statements of cash flows, the Company considers all highly liquid investments purchased with original maturities of three months or less to be cash equivalents.

(c) Marketable Securities

Marketable securities are carried at market value.

(d) Property and Equipment

Property and equipment are stated at cost less accumulated depreciation. Since 1999, an accelerated method has been used to calculate depreciation. Depreciation in prior years was computed by the straight-line method.

(e) Use of Estimates and Concentration of Credit Risk

Management of the company has made a number of estimates and assumptions relating to the reporting of assets and liabilities and the disclosure of contingent liabilities to prepare these financial statements in conformity with generally accepted accounting principles. Actual results could differ from those estimates.

Notes to Financial Statements

June 30, 2005 and 2004

(2) Summary of Significant Accounting Policies (Continued)

(e) Use of Estimates and Concentration of Credit Risk (Continued)

The Company maintains its cash at various financial institutions. The balance, at times, may exceed federally insured limits.

(f) Revenue Recognition

Contingent commissions are recognized when such commissions are received.

(3) Marketable Securities

Marketable securities include investment securities that are publicly offered and valued on a securities exchange or independent publicly quoted market. At June 30, 2005 and 2004 the Company held common stock with a fair market value of \$28,290 and \$31,500, respectively.

(4) Fixed Assets

Fixed assets consist of the following:

	<u>2005</u>	<u>2004</u>
Furniture	\$ 22,184	\$ 20,453
Office equipment	<u>132,056</u>	<u>127,132</u>
	154,240	147,585
Less accumulated depreciation	140,949	134,416
-	\$ <u>13,291</u>	\$ <u>13,169</u>

(5) Retirement Plans

The Company offers a Profit Sharing Plan for all eligible employees. The Company's expense of funding this plan was \$25,000 and \$23,000 for the years ended June 30, 2005 and 2004, respectively.

Notes to Financial Statements

June 30, 2005 and 2004

(6) Income Taxes

Income tax provision attributable to net income before income taxes for the years ended June 30, 2005 and 2004 consists of:

Comment in some tour manufacture	<u>2005</u>	<u>2004</u>
Current income tax provision: Federal State	\$ <u>-</u>	\$
Deferred income tax provision:		
Federal	\$ 5,683	j
State	2,273 7,954	
Total income tax provision	\$	1 \$

Income tax provision attributable to earnings before income taxes differs from the amounts computed by applying the anticipated effective U.S. Federal income tax rate of 34 percent to earnings before income taxes as a result of the following:

	<u>2005</u>		2004
Tax provision at expected statutory federal rate	\$ 6,999	\$	-
Change in valuation allowance	_		-
Nondeductible expenses	240		_
Increase in income tax provision resulting from state and local taxes, net of federal income tax			
benefit	 715	_	
	\$ <u>7,954</u>	\$_	

Notes to Financial Statements

June 30, 2005 and 2004

(6) <u>Income Taxes (Continued)</u>

The tax effects of temporary differences that give rise to significant portions of deferred tax liabilities consist of the following as of June 30, 2005 and 2004:

Current tax liability:		<u>2005</u>		<u>2004</u>
Adjustment to cash basis on income tax return	\$	5,450	\$	-
Depreciation		658		-
Unrealized appreciation	_	1,846		
	\$	7,954	\$_	

(7) Lease Commitments

The Company leases office space in Louisville, Kentucky under an operating lease agreement that expires July 31, 2008. The Company also leases office space in Harlan, Kentucky under a month-to-month lease. Rent expense was \$44,277 and \$29,337 for the years ended June 30, 2005 and 2004, respectively.

Future minimum lease payments under the operating lease at June 30 are as follows:

2006	\$	39,600
2007		39,600
2008	_	3,300
	\$	82,500

(8) Net Capital Rule

As a registered broker-dealer, the Company is subject to the uniform net capital rule of the Securities and Exchange Commission and the NASD, which requires that the Company maintain minimum net capital, as defined, of \$25,000 and that aggregate indebtedness as defined by the NASD, shall not exceed fifteen times net capital. The Company may declare dividends or acquire certain non-liquid assets only to the extent of net capital in excess of such requirements.

A computation as of June 30, 2005 and 2004 of the Company's aggregate indebtedness, as defined, and net capital under the uniform net capital rule is as follows:

Notes to Financial Statements

June 30, 2005 and 2004

(8) Net Capital Rule (Continued)

	<u>2005</u>	<u>2004</u>
Aggregate indebtedness	\$29,146	\$30,417
Net capital:	100 207	02.970
Stockholders' Equity Nonallowable assets:	129,327	92,879
Furniture and equipment, net	(13,291)	(13,169)
Accounts receivable	(16,151)	(10,338)
Other assets	(14,707)	(7,039)
Net capital	85,178	62,333
Haircuts on securities:		
Money market funds	(27)	(8)
Other securities	(4,244)	(4,725)
Undue concentration	(2,529)	(3,790)
Net capital Ratio of aggregate indebtedness	\$	\$53,810
to net capital	3719	5653

In addition, there are no liabilities subordinated to general creditors as of June 30, 2005 or 2004.

(9) FOCUS Report Reconciliation

There were no material differences between the accompanying financial statements and the financial statements filed by the Company on Securities and Exchange Commission Form X-17a-5 (FOCUS report) as of June 30, 2005 and 2004.

Computation of Net Capital for Brokers and Dealers Pursuant to Rule 15c3-1 of the Securities and Exchange Commission and

Statement Regarding Liabilities Subordinated to General Creditors

As of June 30, 2005

As a registered broker-dealer, the Company is subject to the uniform net capital rule of the Securities and Exchange Commission and the NASD, which requires that the Company maintain minimum net capital, as defined, of \$25,000 and that aggregate indebtedness as defined by the NASD, shall not exceed fifteen times net capital. The Company may declare dividends or acquire certain non-liquid assets only to the extent of net capital in excess of such requirements.

A computation as of June 30, 2005 of the Company's aggregate indebtedness, as defined, and net capital under the uniform net capital rule is as follows:

	<u>2005</u>
Aggregate indebtedness	\$29,146
Net capital:	
Stockholders' Equity	129,327
Nonallowable assets:	
Furniture and equipment	(13,291)
Accounts receivable	(16,151)
Other assets	(14,707)
Net capital	85,178
Haircuts on securities:	
Money market funds	(27)
Other securities	(4,244)
Undue concentration	(2,529)
Net capital	\$ <u>78,378</u>
Ratio of aggregate indebtedness	! !
to net capital	3719

In addition, there are no liabilities subordinated to general creditors as of June 30, 2005.



Independent Auditors' Report on Internal Accounting Control Required by SEC Rule 17a-5

The Board of Directors
Alexander Investment Services, Co.:

In planning and performing our audit of the financial statements and supplemental schedules of Alexander Investment Services, Co. (the Company) for the years ended June 30, 2005 and June 30, 2004, we considered its internal control structure, including control activities for safeguarding securities in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures followed by the Company including tests of such practices and procedures that we considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness (or aggregate debits) and net capital under rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons
- 2. Recordation of differences required by rule 17a-13
- 3. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System

The management of the Company is responsible for establishing and maintaining an internal control structure and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above-mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in accordance with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

The Board of Directors Alexander Investment Services, Co. Page 2

Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Our consideration of the internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control, including control activities for safeguarding securities, that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities and Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at June 30, 2005 and 2004 to meet the SEC's objectives.

* * * * * *

This report is intended solely for the information and use of the Board of Directors, management, the SEC, NASD Regulation, and other regulatory agencies that rely on rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers, and is not intended to be and should not be used by anyone other than these specified parties.

Buetow, Le Mustus + Dich, PLLC

July 22, 2005